## UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### FORM 8-K

## CURRENT REPORT Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): April 1, 2024

#### LIFECORE BIOMEDICAL, INC.

(Exact name of registrant as specified in its charter)

**Delaware** (State or other jurisdiction of incorporation)

000-27446 (Commission file number)

94-3025618 (IRS Employer Identification No.)

3515 Lyman Boulevard Chaska, Minnesota (Address of principal executive offices)

55318 (Zip Code)

(952) 368-4300 (Registrant's telephone number, including area code)

	(Former na	Not Applicable ame or former address, if changed sin	nce last report)										
Check	the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the	e filing obligation of the registrant u	nder any of the following provisions:										
	Written communication pursuant to Rule 425 under the Securities Act (17 CFR 230.425	5)											
	Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)												
	Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))												
	Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))												
	ies registered pursuant to Section 12(b) of the Act:  Title of each class Common Stock  e by check mark whether the registrant is an emerging growth company as defined in Rul	Trading Symbol LFCR ule 405 of the Securities Act of 1933	Name of each exchange on which registered The NASDAQ Global Select Market  (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of										
this ch	apter).												
Emerg	ing growth company												
	merging growth company, indicate by check mark if the registrant has elected not to use the exchange Act. $\Box$	the extended transition period for con	mplying with any new or revised financial accounting standards provided pursuant to Section 13(a)										
		1											

#### Item 2.02 Results of Operations and Financial Condition.

On April 1, 2024, Lifecore Biomedical, Inc., a Delaware corporation (the "Company") issued a press release announcing a business update, including preliminary estimates of certain consolidated financial data of Lifecore as of and for the fiscal quarters ended August 27, 2023, November 26, 2023, and February 24, 2024, and the nine months ended February 24, 2024 (the "Press Release"). A copy of the Press Release furnished as Exhibit 99.1 hereto and is incorporated herein by reference. This information, including the information contained in the press release, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), and is not incorporated by reference into any of the Company's filings, whether made before or after the date hereof, regardless of any general incorporation language in any such filing.

Additionally, on April 1, 2024, the Company made available on its website a supplementary investor presentation, which includes certain supplemental information related to the topics reflected in the Press Release (the "Supplemental Presentation"). A copy of the Supplemental Presentation is furnished as Exhibit 99.2 hereto and is incorporated herein by reference. This information, including the information contained in the Supplemental Presentation, shall not be deemed "filed" for purposes of Section 18 of the Exchange Act, and is not incorporated by reference into any of the Company's filings, whether made before or after the date hereof, regardless of any general incorporation language in any such filing.

#### Item 9.01 Financial Statements and Exhibits.

(d) Exhibits.

The following exhibits are furnished as part of this report:

Exhibit No.	Description
99.1	Press Release, dated April 1, 2024
99.2	Supplemental Presentation, dated April 1, 2024
104	Cover Page Interactive Data File - the cover page XBRI, tags are embedded within the Inline XBRI, document

#### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: April 1, 2024

#### LIFECORE BIOMEDICAL, INC.

By: /s/ John D. Morberg

John D. Morberg

Executive Vice President and Chief Financial Officer

#### Lifecore Biomedical Provides Business Update Outlining Fiscal 2024 Outlook and Year-to-date Progress

Year-to-date Results Consistent with Prior Expectations; Experiencing Fiscal Second Half Lift

Provides Fiscal 2024 Full Year Guidance

Commercial Momentum Continues within Development Portfolio

Capacity Expansion Projects Progressing

CHASKA, Minn., April 1, 2024 (GLOBE NEWSWIRE) -- Lifecore Biomedical, Inc. (NASDAQ: LFCR) ("Lifecore" or the "Company"), a fully integrated contract development and manufacturing organization ("CDMO"), today provided a business update, including certain select preliminary financial data, outlook for full year fiscal 2024, the status of its development portfolio and pipeline and capacity expansion.

James G. Hall, President and Chief Executive Officer of Lifecore, commented, "I'm excited to deliver today's business update, which is consistent with the expectations that we laid out last August. Our team has been doing a great job of ramping up our commercial presence in the market over the past two years in advance of our expanded capacity and this has proven to be a timely initiative given recent disruptions within the industry that has created a heightened desire for quality filling capacity. We remain in a strong position with our demonstrated capabilities and focus on quality and are working diligently to bring in new projects and convert existing commercial opportunities within our development portfolio."

Mr. Hall continued, "Lifecore has a lengthy runway of growth ahead with approximately 70 million units of theoretical capacity when our new fillers are installed, tested, and qualified. The current estimates for theoretical capacity have resulted from extensive factory acceptance testing associated with the new isolator fillers, including evaluating filling speeds and volumes, modeling the types of product formulations under evaluation with our pipeline. With the successful installation and validation of our new isolator fillers, we have the potential to triple our current manufacturing capacity and revenue generating capacity from anticipated fiscal year 2024 levels, depending on the types of products being filled and the average unit price. The opportunities we are seeing are as diverse as they've ever been and our team is working diligently to bring this new capacity online to capitalize on the opportunities in the robust market, while simultaneously ensuring we have the human capital to support it."

#### **Development Portfolio Update**

Lifecore continues to see growth fiscal year-to-date in its pipeline opportunities for development and late-stage programs, ending fiscal third quarter 2024 with 33 total projects. The Company's targeted approach has resulted in a doubling of prospective engagements with larger and more traditional pharmaceutical companies in the fiscal year-to-date period, and currently represent approximately one-third of its prospective opportunity set. Beyond those projects currently in the development portfolio, the Company's prospective pipeline is comprised of 68 opportunities currently in discussion.

	Fiscal Year	Quarter	Quarter	Quarter	
	Ended	Ended	Ended	Ended	Fiscal
	May 28,	August 27,	November 27,	February 25,	YTD
	2023	2023	2023	2024	Change
Development programs under contract	29	31	32	33	+4
Early phase / proof of concept	7	8	9	9	+2
Phase 1 and 2 clinical development	8	8	8	8	
Phase 3 clinical development or scale up/commercial validation	14	15	15	16	+2
Commercial projects manufactured	27	29	29	29	+2
Clients with commercial projects	14	14	14	14	

Capacity Update and Isolator Filler Status

Lifecore continues to work towards the installation and qualification of its high-speed multi-purpose 5-head and 10head isolator fillers and currently estimates that its theoretical annual aseptic production capacity would increase to approximately 70 million units in fiscal year 2027, which is more than triple the Company's current theoretical capacity of 22 million units. The current estimates for theoretical capacity have resulted from extensive factory acceptance testing associated with the new isolator fillers, including evaluating filling speeds and volumes, modeling the types of product formulations under evaluation with our pipeline. The Company currently expects its 5-head filler to be GMP ready in August 2024.

Lifecore's Hyaluronic Acid ("HA") supply agreement with Alcon also continues to advance with progress on transitioning to a 24/7 labor force. The Company has already increased HA capacity by 38% since the beginning of fiscal year 2024 and currently anticipates further increases through yield improvements of approximately 20% during fiscal year 2025.

#### Certain Preliminary Unaudited Historical Financial Data

Set forth below are preliminary estimates of certain consolidated financial data of Lifecore as of and for the fiscal quarters ended August 27, 2023, November 26, 2023, and February 24, 2024, and the nine months ended February 24, 2024 (the "Historical Periods"). Our actual consolidated financial results remain subject to completion of our quarterly financial closing procedures and preparation of our actual consolidated financial results as of and for the Historical Periods, which have commenced but are not yet completed. Our actual consolidated financial results as of and for the Historical Periods are expected to be reported in connection with the filings of our Quarterly Reports on Form 10-Q for the Historical Periods, once available. We based these estimates on the information available to us as of the date of this release, and our actual consolidated financial results for the Historical Periods may differ materially from these preliminary estimates, including as a result of audit adjustments and other developments that may arise between now and the time our actual consolidated financial results for the Historical Periods are finalized and reported. Moreover, these preliminary estimates should not be viewed as a substitute for actual consolidated financial statements and related notes as of and for the Historical Periods prepared in accordance with Generally Accepted Accounting Principles ("GAAP"). Accordingly, you should not place undue reliance on these preliminary estimates.

	F	irst Quart	er E	nded		Second Qu	arter	Ended		Third Qua	rter	Ended		Nine Mon	ths E	nded
(\$ in millions)				Restated <sup>1</sup> August 28, 2022		Estimated November 26, 2023		Restated <sup>1</sup> November 27, 2022		stimated oruary 25, 2024	Restated <sup>1</sup> February 26, 2023		Estimated February 25, 2024		Restated <sup>1</sup> February 26, 2023	
Revenues	\$	24.5	\$	23.7	S	30.2	\$	21.9	S	35.8	\$	26.5	\$	90.5	S	72.1
Cash	S	8.6	\$	2.5	s	3.2	\$	5.9	\$	3.2	\$	3.0	\$	3.2	S	3.0
Total term debt and revolver	\$	172.9	\$	147.7	S	174.1	\$	151.7	\$	180.7	\$	123.1	\$	180.7	S	123.1
Less debt discount and issuance costs		(63.4)		(5.1)		(61.3)		(4.8)		(59.2)		(8.1)		(59.2)		(8.1)
Total debt		109.5		142.6		112.8		146.9		121.5		115.0		121.5		115.0
Net debt (total debt less cash)		100.9		140.1		109.6		141.0		118.3		112.0		118.3		112.0
Total lease liabilities	\$	10.7	S	11.6	S	10.5	\$	11.4	S	10.2	S	11.2	\$	10.2	S	11.2
Debt derivative liability		61.2		( <b>*</b> )		63.9		-		60.2		(*)		60.2		-
Series A convertible preferred stock		40.1		180		40.9		*		41.7		38.5		41.7		38.5
Purchases of property, plant and equipment 2	s	5.1	\$	3.4	s	4.0	s	3.8	S.	6.3	\$	7.1	s	15.3	S	14.3

These preliminary estimates have been prepared by, and are the responsibility of, our management. No independent registered public accounting firm has audited, reviewed, compiled or applied agreed-upon procedures with respect to these preliminary estimates, and thus no such firm has expressed an opinion or any other form of assurance with respect thereto.

#### Liquidity and Business Updates

References to restated refers to the restated information contained in the Company's Annual Report on Form 10-K for the year ended May 28, 2023.

Purchases of property, plant and equipment includes approximately \$2.5 million of capitalized interest for FY23 as interst was paid in cash on the term debt. In FY24, purchases of property, plant and equipment excludes capitalized interest as interest as interest is paid-in-kind on the term debt..

The Company believes that its capital structure remains in a stable condition following its comprehensive refinancing in May 2023. The Company also believes it has sufficient liquidity to achieve its strategic plan over the next 12 months as of the date hereof. During fiscal year 2024, Lifecore completed the following liquidity and business update matters which are included in the preliminary unaudited historical financial data above and were disclosed as subsequent events in the Company's 2023 Annual Report on Form 10-K. Lifecore successfully entered into an amended and restated supply agreement with one of its customers which provided revised pricing and payment of a \$5 million working capital deposit which was received in December 2023. The Company also made significant progress in clearing up former business dealings associated with its since divested Curation Foods segment, including: \$2.7 million of cash proceeds from its sale of O Olive, receipt of a \$1.85 million insurance settlement, and \$0.9 million in settlement of a note receivable from a former supplier.

#### Supplemental Information

The Company has furnished a supplementary investor presentation related to its ongoing business to assist investors with current information about the business. The supplementary investor presentation can be found in the Investors section of the Lifecore website at <a href="https://ir.lifecore.com/">https://ir.lifecore.com/</a>.

#### Fiscal 2024 Outlook

Lifecore's fiscal 2024 performance to date is consistent with its prior expectations, including an acceleration in revenue that began in the fiscal second quarter and further accelerated during the second half of the fiscal year. This dynamic was due to an improvement in margins that were the result of product mix associated with new commercial shipments, improvement in legacy contracts, strong fermentation revenues, and pipeline development projects that came online during the second quarter.

The Company is introducing guidance for full year fiscal 2024. Lifecore results solely reflect those of its ongoing life sciences business

- Revenue: Expected to be in the range of \$125 million to \$130 million, depending on timing of customer shipments in fiscal fourth quarter
- Adjusted EBITDA: Expected to be in the range of \$13.5 million to \$16.9 million; includes estimated corporate overhead (Former Other Segment) of approximately \$10.3 million<sup>1</sup>
- Former Lifecore segment adjusted EBITDA<sup>1</sup> (for purpose of comparison to historical presentations; excluding the impact of corporate overheard which was reported as its own segment): Expected to be in the range of \$23.8 million to \$27.2 million
- Capital expenditures: Expected to be in the range of \$19 million to \$20 million, excluding capitalized interest

#### About Lifecore Biomedical

Lifecore Biomedical, Inc. is a fully integrated contract development and manufacturing organization (CDMO) that offers highly differentiated capabilities in the development, fill and finish of complex sterile injectable pharmaceutical products in syringes and vials. As a leading manufacturer of premium, injectable grade Hyaluronic Acid, Lifecore brings more than 40 years of expertise as a partner for global and emerging biopharmaceutical and biotechnology companies across multiple therapeutic categories to bring their innovations to market. For more information about the Company, visit Lifecore's website at <a href="https://www.lifecore.com">www.lifecore.com</a>.

#### Important Cautions Regarding Forward-Looking Statements

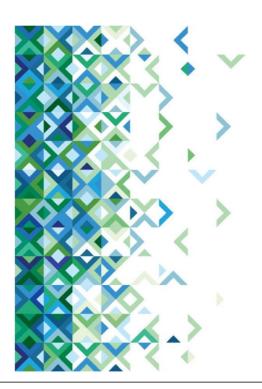
This press release contains forward-looking statements regarding future events and our future results that are subject to the safe harbor created under the Private Securities Litigation Reform Act of 1995 and other safe harbors under the Securities Act of 1933 and the Securities Exchange Act of 1934. Words such as "anticipate", "estimate", "expect", "project", "plan", "intend", "believe", "may", "might", "will", "should", "can have", "likely" and similar expressions are used to identify forward-looking statements. In addition, all statements regarding our preliminary estimates of historical financial data for the Historical Periods, current operating and financial expectations in light of historical results, anticipated capacity and utilization, anticipated liquidity, and anticipated future customer relationships usage are forward-looking statements. All forward-looking statements involve certain risks and uncertainties that could

<sup>&</sup>lt;sup>1</sup> In the Annual Report on Form 10-K for the fiscal year ended May 28, 2023, the Company disclosed that it now operates as a single segment reporter. The references to the former Lifecore segment and the former other segment are being provided here for comparability purposes as readers adjust to the Company's single segment reporting moving forward.

cause actual results to differ materially, including such factors among others, as the outcome of any evaluation of the Company's strategic alternatives or any discussions with any potential bidders related thereto, the competition of the Company's financial closing procedures, the Company's ability to successfully enact its business strategies, including with respect to installation, capacity generation and its ability to attract demand for its services, the Company's ability to become current with its reports with the Securities and Exchange Commission (the "SEC"), and the timing thereof, the Company's ability to regain compliance with applicable listing standards under Nasdaq, and its ability expand its relationship with its existing customers or attract new customers, the impact of inflation on the Company's business and financial condition, indications of a change in the market cycles in the CDMO market; changes in business conditions and general economic conditions both domestically and globally including rising interest rates and fluctuation in foreign currency exchange rates, access to capital; and other risk factors set forth from time to time in the Company's SEC filings, including, but not limited to, the Annual Report on Form 10-K for the year ended May 28, 2023 (the "2023 10-K"). For additional information about factors that could cause actual results to differ materially from those described in the forward-looking statements, please refer to our filings with the Securities and Exchange Commission, including the risk factors contained in the 2023 10-K. Forward-looking statements represent management's current expectations as of the date hereof and are inherently uncertain. Except as required by law, we do not undertake any obligation to update forward-looking statements made by us to reflect subsequent events or

#### Lifecore Biomedical, Inc. Contact Information:

Jeff Sonnek (646) 277-1263 jeff.sonnek@icrinc.com





## **Investor Presentation**

April 2024

### Important Information Regarding Forward-Looking Statements

This presentation contains forward-looking statements regarding future events and the future results of Lifecore Biomedical, Inc. ("we, "us" or the "Company") that are subject to the safe harbor created under the Private Securities Litigation Reform Act of 1995 and other safe harbors under the Securities Act of 1933 and the Securities Exchange Act of 1934. Words such as "anticipate", "estimate", "expect", "project", "plan", "intend", "believe", "may", "might", "will", "should", "can have", "likely" and similar expressions are used to identify forward-looking statements. In addition, all statements regarding our preliminary estimates of historical financial data contained in this presentation, current operating and financial expectations in light of historical results, anticipated capacity and utilization, anticipated liquidity, and anticipated future customer relationships  $usage\ are\ forward-looking\ statements\ involve\ certain\ risks\ and\ uncertainties\ that\ could\ cause\ actual\ results\ to$ successfully enact its business strategies, including with respect to installation, capacity generation and its ability to attract demand for its services, the Company's ability to become current with its reports with the Securities and Exchange Commission (the "SEC"), and the timing thereof, the Company's ability to regain compliance with applicable listing standards under Nasdaq, and its ability expand its relationship with its  $existing\ customers\ or\ attract\ new\ customers,\ the\ impact\ of\ inflation\ on\ the\ Company's\ business\ and\ financial\ condition,\ indications\ of\ a\ change$  $in the market cycles in the CDMO \ market; changes in business conditions and general economic conditions both domestically and globally a conditions of the conditions of t$ including rising interest rates and fluctuation in foreign currency exchange rates, access to capital; and other risk factors set forth from time to time in the Company's SEC filings, including, but not limited to, the Annual Report on Form 10-K for the year ended May 28, 2023 (the "2023 10-K"), For additional information about factors that could cause actual results to differ materially from those described in the forward-looking and the following the folstatements, please refer to our filings with the Securities and Exchange Commission, including the risk factors contained in the 2023 10-K. Forward-looking statements represent management's current expectations and are inherently uncertain. Except as required by law, we do not undertake any obligation to update forward-looking statements made by us to reflect subsequent events or circumstances.



### **Disclaimers and Important Information**

Fiscal Year 2024 Estimates: This presentation contains preliminary estimates of certain consolidated financial data of Lifecore as of and for the fiscal quarters ended August 27, 2023, November 26, 2023, and February 24, 2024, and the nine months ended February 24, 2024 (the "Historical Periods"). Our actual consolidated financial results remain subject to completion of our quarterly financial closing procedures and preparation of our actual consolidated financial results as of and for the Historical Periods, which have commenced but are not yet completed Our actual consolidated financial results as of and for the Historical Periods are expected to be reported in connection with the filings of our Quarterly Reports on Form 10-Q for the Historical Periods, once available. We based these estimates on the information available to us as of the date of this release, and our actual consolidated financial results for the Historical Periods may differ materially from these preliminary estimates, including as a result of audit adjustments and other developments that may arise between now and the time our actual consolidated financial results for the Historical Periods are finalized and reported. Moreover, these preliminary estimates should not be viewed as a substitute for actual consolidated financial statements and related notes as of and for the Historical Periods prepared in accordance with Generally Accepted Accounting Principles ("GAAP"). Accordingly, you should not place undue reliance on these preliminary estimates. These preliminary estimates have been prepared by, and are the responsibility of, our management. No independent registered public accounting firm has audited, reviewed, compiled or applied agreed-upon procedures with respect to these preliminary estimates, and thus no such firm has expressed an opinion or any other form of assurance with respect thereto.

Non-GAAP Measures: This presentation contains non-GAAP financial information, including with respects to EBITDA, adjusted EBITDA, Lifecore segment adjusted

Non-GAAP Measures: This presentation contains non-GAAP financial information, including with respects to EBITDA, adjusted EBITDA, Lifecore segment adjusted EBITDA, and Other segment adjusted EBITDA. The Company has included reconciliations of these non-GAAP financial measures to their respective most directly comparable financial measures calculated in accordance with GAAP. The Company defines EBITDA as earnings before interest, income tax expense (benefit), and depreciation and amortization. The Company defines adjusted EBITDA as EBITDA before certain restructuring and other non-recurring charges. The Company has disclosed these non-GAAP financial measures to supplement its consolidated financial statements presented in accordance with GAAP in its Annual Report on Form 10-K filed with the SEC. These non-GAAP financial measures exclude/include certain items that are included in the Company's results reported in accordance with GAAP. Management believes these non-GAAP financial measures provide useful additional information to investors about trends in the Company's operations and are useful for period-over-period comparisons. These non-GAAP financial measures should not be considered in isolation or as a substitute for the comparable GAAP measures. In addition, these non-GAAP financial measures may not be the same as similar measures provided by other companies due to the potential differences in methods of calculation and items being excluded/included. These non-GAAP financial measures should be read in conjunction with the Company's consolidated financial statements resented in accordance with GAAP. Company's consolidated financial statements presented in accordance with GAAP.

FY23 Form 10-K Restatements: The FY23 Annual Report on Form 10-K filing contains the restatement of previously issued consolidated financial statements as of and for the fiscal years ended May 29, 2022 ("FY22") and May 30, 2021 ("FY21") included in the Company's Annual Report on Form 10-K/A for the year ended May 29, 2022 filed with the SEC, the Company's unaudited consolidated financial statements as of and for the periods ending August 30, 2020, November 29, 2020, February 28, 2021, August 29, 2021, November 28, 2021, February 27, 2022, August 29, 2022, November 27, 2022 and February 26, 2023 included in the Company's Quarterly Reports on Form 10-Q filed with the SEC (collectively, the "Prior Financial Statements"). Any information contained in this presentation related to financial information for the periods contained in the Prior Financial Statements given effect to the restatement. See the Appendicies for more information.



## **Lifecore Business Highlights**



Fully-integrated CDMO with **highly differentiated capabilities** for development and fill/finish of sterile, injectable-grade pharmaceutical products



A leading provider of premium research grade HA with focus on complex and highly regulated products



 $Large, growing \ addressable \ markets \ with \ attractive \ underlying \ tailwinds \ supported \ by \ \textbf{long-term customer relationships} \ and \ low \ turnover$ 



Potential to **triple current manufacturing capacity** to 70 million units **and revenue generating capacity** from anticipated FY24 levels, depending on products filled, average selling prices, and successful installation and validation of the new isolator fillers



Multiple levers to continue to drive **long-term growth**, including continued **expansion and commercialization** of development pipeline



40+ years of exceptional quality, safety, and regulatory compliance with available capacity &  $\mathbf{state}$ -of-the-art facilities to support future growth



Highly experienced Lifecore management team with **deep industry expertise** and proven ability to execute



### Lifecore Biomedical

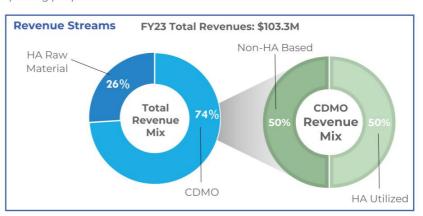
To provide high-quality, innovative product development and manufacturing solutions for our partners, guided by our unwavering commitment to improving people's lives.

#### Legacy

A leading supplier of pharmaceutical grade Hyaluronic acid (HA) in ophthalmology, orthopedic and veterinary medicines.

#### Growth

A fully integrated Contract Development and Manufacturing Organization (CDMO) assisting companies to bring new and FDA-approved injectable therapies to market.



Continuing to invest in capabilities in the CDMO business to drive an acceleration in revenue growth



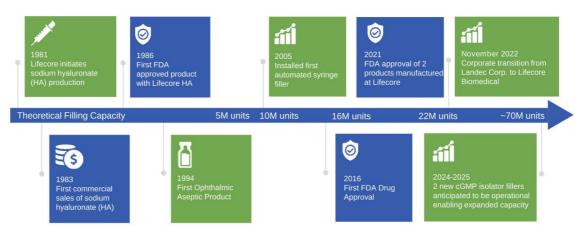
## **Growth Strategies**

Expansion of Development Pipeline and Commercial Services	Target Increasing Operational Capacity
<ul> <li>Invest in people and systems to support expanded development pipeline and services.</li> <li>Targeted sales and marketing strategy.</li> <li>Identify and expand development services portfolio.</li> <li>Identify late-phase development and new commercial opportunities.</li> </ul>	<ul> <li>Invest in people and systems to seek to maximize efficiencies and growth potential.</li> <li>Advance late-phase development projects through commercialization.</li> <li>Advance early-phase projects and support commercial growth of marketed products.</li> <li>Support commercial growth of base business.</li> <li>Identify strategic adjacencies and partnerships.</li> <li>Targeting increasing operational capacity to 22 million units by FY25.</li> <li>Seeking to increase theoretical capacity to ~70 million units in FY27.</li> </ul>



## **Progress Made Possible**

Leveraging over 40 years of experience to bring our customers' innovations to market.



7

\*Dates reflect calendar periods and years



## State-Of-The-Art Manufacturing Capabilities



Four barrier fillers in ISO 5 clean rooms One 5-head isolator filler in ISO 7 clean room One 10-head isolator filler<sup>1</sup> Supported by five ISO 7 formulation rooms



Dedicated Development and Pilot Labs



Two analytical labs supporting development and commercial testing/stability

Investments have Lifecore positioned for long-term growth

Capital expenditures<sup>2</sup> of approximately \$129M during the past 10 years and \$57M over the last 3 years (FY21-23)

Innovation, product development, facilities, equipment and new capabilities

Yet to become operational



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## **Isolator Technology Driving Future Potential Capacity**

#### 5-Head<sup>1</sup> and 10-Head<sup>2</sup>, High-Speed Groninger Fillers

- Full isolator technology, state-of-theart containment
- Flexibility of vial, syringe, and cartridge filling capabilities
- Flexibility of dual filling mechanisms (rotary piston and peristaltic pump)
- Biologic and High-Value molecule centric with low line loss
- Satisfying the demand of the market and regulatory expectations (Annex 1)



<sup>1</sup>The Company currently expects its 5-head filler to be GMP ready in August 2024 <sup>2</sup>10-head filler currently planned to begin installation in Fiscal 2025



### **Campus Overview**

#### Facility



#### Site 1 (Headquarters)

3515 Lyman Blvd Chaska, MN 55318 Owned 150,000 Sq. Ft.

- Operations

  Over 30 unique capabilities ranging from method development and validation to large and small molecule stability testing
  Fully-integrated biologics capabilities including analytical method development, method validation and testing solutions for raw materials, API and Drug Product
  Contract development
  Development and pilot laboratories

Profile



#### Site 2 (Lakeview Drive)

245 Lakeview Dr Chaska MN 55318

78,000 Sq. Ft.

- Operations
   Final packaging
   Warehousing
   Distribution
   Stability services
   Quality Control Laboratory
   Analytical Lab
   Particulate Lab



#### Site 3 (Shelby Court)

8700 Shelby Court, Suite 400 Chanhassen, MN 55317

- Operations
   Receipt, inspection, and warehousing of raw materials and components

248,000

Total Square Feet of State-of-the-Art Facilities

~515

Employees (Shared Between the Three Sites) <sup>(1)</sup>

7

Days/Week Manufacturing Operations







## **Extensive Regulatory Systems & Excellent Quality Record**



40+ years of a strong track record with global regulatory bodies; regularly inspected facilities are in good standing with agencies.

- Three sites operating under cGMP and regularly inspected.
- World class quality system leads to excellent regulatory record.
- ~80 customer audit days routinely held annually.



## **Highly Differentiated End-To-End Capabilities**

#### **Hyaluronic Acid**



#### **Clinical Development Services**



#### **Commercial Manufacturing**



#### A Pioneer in Developing and Manufacturing Highly Complex Solutions

- ✓ Global leader in Hyaluronic Acid (HA) manufacturing.
- Research-grade HA available in powder form supporting standard and custom modified options.
- Services provided from early stage through validation/qualification.
- Services range from formulation, process development, analytical method development, engineering and validation.
- Expertise in sterile filter and aseptically fill of custom complex solutions
- Capabilities include drug product formulation, sterile filter, aseptic fill, visual inspection, analytical testing
- visual inspection, analytical testing and stability services.

  Packaging services featuring automated assembly, camera verification, serialization and tracking through supply chain, QA review and lot release.



# Trusted Producer of Premium Pharmaceutical, Injectable-Grade Hyaluronic Acid

Type of HA	Quality	General Uses & Types of Products	Barriers to Competition				
Pharmaceutical Injectable grade  Lifecore  Topical Medical grade  Medical grade  Quality  High  Coverned by regulatory agencies  Moderate  Coverned by regulatory agencies with less restrictions		Ophthalmic surgery     Joint Injections     Bone grafts     Intra-articular injections     Carrier for drugs     Tissue engineering	High     Product specs tailored to needs of end user     Heightened quality control in US/EU markets     Regulatory barriers to change source				
	Governed by regulatory	Eye drops     Topical wound healing     Topical medications     Intradermal injections	Moderate				
<b>Cosmetic</b> Nutraceuticals	Low Limited or no regulatory agency oversight	Cosmetics, lotions, creams     Nutraceuticals, supplements	<b>Low to None</b> Commoditized				

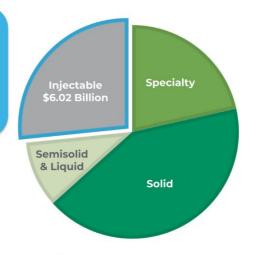


## Injectable Products Lead Growth in Drug Development Market

Approximate CDMO market size - \$22.6 Billion\*

Injectables are expected to grow at 10.5% CAGR from 2020-2025\*

- Equipment differentiated & unique
- High-value molecules
- Technical expertise required



Company estimates and RBC Capital Markets presentation, July 2021

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### Favorable Anticipated Trends Fuel Long-Term CDMO Demand & Value for Lifecore

Drug development is on the rise

High propensity to outsource injectable manufacturing

Non-COVID biologic market growing

**Global Prefilled** syringe market is strong

**Demand for** specialized CDMO vial & syringe capacity

+6% CAGR<sup>1</sup>

+66% of **NME Injectable** Approvals<sup>2</sup>

10% CAGR<sup>3</sup>

+8.7% **Anticipated** CAGR<sup>4</sup> 2022-2030

+47% **Average** percentage of finished doses outsourced to CDMOs3

2015 - 2023

Lifecore is in a strong position to accelerate growth



<sup>&</sup>lt;sup>1</sup> (Pre-Clinical; Phase 1-3) 2008 - 2019 - William Blair, Pharmaceutical Outsourcing & Service Report. April 2020 <sup>2</sup> (New Drug Approvals and Their Contract Manufacturer2023 Edition) (IobbalData, March 2023 <sup>3</sup> (Pharmaceutical Outsourcing & Services) William Blair, March 2024 <sup>4</sup> (Prefilled Syringe Market Size, Share Trends Analysis Report) Vantage Research August 2023

## **Broadening Our Blue-Chip Customer Base**













#### Blue-chip customer base spans:

- 14 commercial customers\* global and emerging biopharma and biotech companies
- 29 commercial products\*
- Lifecore continues to expand its presence in the CDMO marketplace by utilizing its specialized capabilities to seek to partner with biopharma and medical device companies
- · Traction with new, larger-pharma customers resulting from targeted development efforts and expanded fill/finish capabilities

#### **Customers choose Lifecore:**

- Supports all phases of development and commercial lifecycle
- Strong capabilities in manufacturing and supplying pharmaceutical-grade HA in bulk form and injectables
- Technical expertise in high viscous solutions and infrastructure to support development of drugs, biologics, medical devices and combination products
- Proven demonstration of sophisticated quality systems with a clean history

\*As of fiscal third quarter 2024



## Managing Our Current Development Portfolio (as of F3Q24)

33 projects\* currently in various phases of development



\*Projects are defined as individual druas or devices for which Lifecore provides manufacturing services: as of fiscal third quarter ended 02/25/24

Lifecore can address customers' entire development and commercial lifecycle



## Our Existing Development Project Breakdown (as of F3Q24)

	Proof of Concept Development	Development	Scale-up
Number of Projects	9	8	16
Anticipated Remaining Time to Commercialization*	3-10 years	2-8 years	2-5 years
Therapeutic Area	Ophthalmic disorders Non-Opioid Pain, Diabetes, Contraceptive, Aesthetics	Ophthalmic, Non- Opioid Pain, Aesthetic, Orthopedic, Oncology, Aesthetics, Mental Health	Ophthalmic, Non-Opioid Pain, Orthopedic pain, Aesthetics, Interstitial Cystitis
Customer Type	1 Large Pharma, 2 Medium, 6 Small	3 Large, 5 Small	3 Large Pharma, 1 Medium, 12 Small
HA & Non-HA	7 HA, 2 Non-HA	6 HA, 2 Non-HA	9 HA, 7 Non-HA

Existing Project Portfolio Currently Represents a Target Revenue Opportunity of \$100-\$200 Million



## **Diversity of Pipeline Opportunities**

**68** Additional Pipeline Opportunities Currently in Discussion<sup>1</sup>







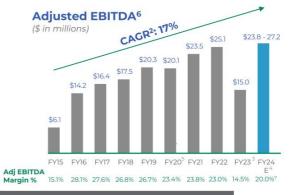


As of fiscal third quarter 2024



## Long History of Stable, Sustainable Growth in Commercial Revenues & Adjusted EBITDA1





#### Attractive EBITDA margin profile with room for expansion as capacity utilization increases



## **Recent Fiscal 2024 Financial Estimates:** Year-to-date and FY24 Outlook<sup>1</sup>



Fiscal years ended May 28, 2023, and May 26, 2024

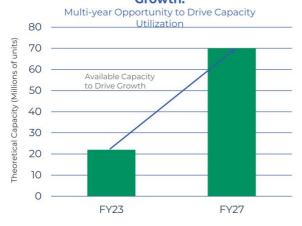
First guidance

These preliminary estimates have been prepared by and are the responsibility of management. No independent registered public accounting firm has audited, complied, or applied agreed upon procedures with respect to these preliminary estimates, and thus no such firm has expressed on opinion or any other form of assurance with respect thereto. Our octuol financial results remain subject to completion of our financial classing and the present of the



## Capacity Targeted to Increase by 3x, Creating Long Runway for Growth

## Illustrative Theoretical Capacity Growth:



- 1. Current capacity of 22 million units to grow by more than 300% following installation of new isolator fillers (5-head and 10-head)
- Will require continued investment in labor to build operational capacity to meet demand
- 3. Industry disruption is creating new sources of demand for CDMO fill/finish capacity
- 4. FY24 fill rate estimated to be more than 11 million units



#### Our FY24 Outlook<sup>1</sup>

#### Considerations

Commercialization of new drug in FY24 Q2 that was previously delayed in the FDA approval process

2. Expansion of the development project pipeline with early and later stage projects

3. Reacceleration of revenue from initiation of new projects and growth in fermentation activity

4. Recovery of margin following product mix associated with new commercial shipments and legacy contract renegotiations; particular influence in fiscal 2H

5. Approximately \$19-\$20 million of anticipated capital investment in FY24, excluding capitalized interest; YTD24 spend of \$15.3million

**Lifecore Guidance: FY24** 

\$125mm -\$130mm

Adjusted

\$13.5mm -\$16.9mm

Potential to **triple current revenue generating capacity** from anticipated FY24 levels, depending on products filled, average selling prices, and successful installation and validation of the new isolator fillers

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See disclaimers and important information on slide 2 and 3 and footnote 4 on slide 21

includes corporate expense (formerly reported as the "Other" segment) costs of approximately \$10.2 million for FY24

### Meet the Lifecore Team

Highly Experienced Management Team with Deep Industry Expertise & Proven Ability to Execute



















Jir	n
Ha	Ш

John Morberg

Kipling Thacker, PhD

Steve Laninga

	Jim Hall	John Morberg	Jackie Klecker	Darren Hieber	Matt Augustson	Rick Sitarz	Kipling Thacker, PhD	Scott Collins	Phil Sticha	Steve Laninga
Position	Pres. & CEO	CFO and EVP	EVP and General Manager	SVP of Corp. Dev. & Partnerships	SVP of Information Technology	VP of Commercial Dev.	VP and Chief Scientist	VP of Finance	VP of Business Operations	VP of Operations
Joined Lifecore	1999	2021	2001	2021	2022	2015	1981	2001	1996	2020
Years Experience	30+	30+	30+	20+	20+	20+	40+	20+	20+	20+
Prior Experience	Served in various roles at Lifecore including VP and General Manager, and VP of Operations.	Serves as Landec CFO. Previously served in executive roles as CEO, CFO, General Counsel and Board Member of public and private companies.	Served in various roles at Lifecore surrounding Quality Assurance and Regulatory Affairs.	Served as VP of Business Dev, Drug Product at Catalent.	Served as CIO at First Brands Group.	Served as VP of Peripheral Interventions Marketing at Boston Scientific.	Co-inventor of Lifecore's HA fermentation and mfg. process. Previously served as Director of New Bustiness Development at Lifecore.	Served as Senior Director of Finance and Controller at Lifecore.	Served as Lifecore Sr. Director of Manufacturing prior to joining the New Business Development team as a Sr Director.	Served as VP of Operations and Site Lead at Perrigo.



## **CEO Transition Underway - Meet Paul Josephs**



- Paul Josephs appointed as CEO to succeed current CEO Jim Hall following his retirement
- Mr. Josephs to start on May 20, 2024, and replace Mr. Hall on Board of Directors
- Paul Josephs brings over 30 years of pharmaceutical industry experience to Lifecore, including over 25 years of CDMO experience. Since 2021, Mr. Josephs served as President & Chief Executive Officer and a member of the Board of Directors at Woodstock Sterile Solutions, a specialized full-service CDMO. Prior to joining Woodstock, Mr. Josephs served as Head of CDMO Global Business Development at Viatris (formerly known as Mylan) since 2016 when it acquired DPT Laboratories. Mr. Josephs' work with DPT Laboratories began in 1997, where he held numerous progressive roles in sales and business development, culminating with a position of Senior Vice President, Sales, Marketing & Corporate Development. He holds a Bachelor of Arts degree from the University of Western Ontario in Canada.



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## Appendices





### FY23 Form 10-K Restatement Summary

The FY23 Annual Report on Form 10-K filing contains the restatement of previously issued consolidated financial statements as of and for the fiscal years ended May 29, 2022 ("FY22") and May 30, 2021 ("FY21") included in the Company's Annual Report on Form 10-K/A for the year ended May 29, 2022 filed with the SEC, the Company's unaudited consolidated financial statements as of and for the periods ending August 30, 2020, November 29, 2020, February 28, 2021, August 29, 2021, November 28, 2021, February 27, 2022, August 28, 2022, November 27, 2022 and February 26, 2023 included in the Company's Quarterly Reports on Form 10-Q filed with the SEC (collectively, the "Prior Financial Statements").

The restatements correct errors involving the calculation of capitalized interest, valuation of inventories, and certain other adjustments related to previously divested businesses reflected in the Prior Financial Statements. In addition, the Company has adjusted certain other items that were previously identified and concluded as immaterial, individually and in the aggregate, to the Prior Financial Statements.

The more significant restatement adjustments to the Lifecore segment financial statements contained in the Prior Financial Statements, are described as follows:

- The Company restated inventories and cost of sales to write down inventories to their net realizable value as well as recording reserves for excess and obsolete inventories in FY22 and FY21 which reduced inventories and increased cost of sales during those periods
- The Company restated property and equipment and interest expense to record capitalized interest on assets under construction in FY22 and FY21 which increased property and equipment and reduced interest expense during those periods.
- The Company restated the Lifecore segment revenues and cost of sales in FY2I to gross up revenues and cost of sales for certain performance obligations the Company acted as a principal in the arrangements.
- The Company recorded an accounts receivable reserve for a specific customer in FY21 and FY22 resulting in a decrease to accounts receivables and an increase to selling, general, and administrative expenses.
- The Company restated FY21 opening retained earnings to account for the cumulative effect of the above restatements

- The more significant restatement adjustments to the Company's former Curation Foods segment financial statements are described as follows:

   The Company restated FY21 opening retained earnings related to its former Curation Foods businesses non-current other receivables that were not collectable prior to the fiscal year periods presented in the consolidated FY23 financial statements.

  The Company restated the presentation of certain operating costs and expenses of continuing operations and discontinued operations
- affecting FY22 and FY21.



## **Lifecore Segment Restated Financials**

											Nin	e Months				
	Fiscal Year Ended						(	Quarter Ended				Ended	Quai	rter Ended	Year Ended	
(\$ in thousands)	May 30, 2021		Ma	May 29, 2022		August 28, 2022		November 27, 2022		February 26, 2023		ary 26, 2023	May 28, 2023 (5)		May 28, 2023 (5)	
Period Ended As Reported (1)				2-1005												
Net sales	\$	98,087	\$	109,320	\$	23,703	\$	21,691	\$	26,330	\$	71,724	\$	31,545	\$	103,269
Gross profit		38,265		43,746		6,101		6,675		6,072		18,848		8,394		27,24
Net income (loss) from continuing operations		14,461		16,675		502		916		851		2,269		2,780		5,049
Income tax expense (benefit)		4,568		5,266		158		290		268		716		554		1,270
Depreciation and amortization		5,502		6,673		1,771		1,843		1,878		5,492		2,016		7,508
Interest income		-		72		15		16		16		47		15		62
Restatements / adjustments (2,3)																
Net sales	\$	492	\$	40	\$	21	\$	173	\$	206	\$	400	\$	(400)	\$	-
Gross profit		(533)		(3,863)		(127)		(987)		2,469		1,355		(737)		618
Net income (loss) from continuing operations		(573)		(39)		31		(697)		2,557		1,891		(2,058)		(16
Income tax expense (benefit)		(482)		(3,824)		(158)		(290)		(288)		(736)		1,009		27
Depreciation and amortization		-		83		30		31		31		92		(74)		18
Interest income		-		-		-		-		8		-		-		-
Period Ended, As Restated (4)																
Net sales	\$	98,579	\$	109,360	\$	23,724	\$	21,864	\$	26,536	\$	72,124	\$	31,145	\$	103,269
Gross profit		37,732		39,883		5,974		5,688		8,541		20,203		7,657		27,860
Net income (loss) from continuing operations		13,888		16,636		533		219		3,408		4,160		722		4,88
Income tax expense (benefit)		4,086		1,442				-		(20)		(20)		1,563		1,54
Depreciation and amortization		5,502		6,756		1,801		1,874		1,909		5,584		1,942		7,52
Interest income		-		72		15		16		16		47		15		6



Interest income
Notes:

\* Certain figures presented related to the Nine Months Ended February 26, 2023 may differ from those reflected in the Annual Report on Form 10-K due to rounding.

\* Certain figures presented amounts represent the Lifecore segment as reported in the respective period periodic filings with the SEC.

(2) Restatements: amounts represent the restatement adjustments to the Lifecore segment as reported in the Form 10-K filed with the SEC on March 19, 2024.

(3) Adjustments: amounts represent the adjustments to the Lifecore segment as reported in the Form 8-K filed with the SEC on August 31, 2023.

(4) Period End, As Restated: amounts represent the restated/adjusted Lifecore segment or each of the respective reported period after giving effect to the Restatements and Adjustments of Countries and Countries of the Company's earnings release dated August 31, 2023.

#### Lifecore Segment Reconciliation: Net Income (Loss) from Continuing Operations to Adjusted EBITDA

										Nin	e Months				
	<u> </u>	Fiscal Ye	ar Ended	db	1		Quarter Ended	1			Ended	Quarter Ended		Year Ended	
(\$ in thousands)	Mar	30, 2021	May 2	29, 2022	August 28, 2022		November 27, 2022		February 26, 2023		ary 26, 2023	May 28, 2023 (5)		May 28, 2023 (5)	
Period Ended, As Reported (1)									1/2 - 3	3					0,
Net income (loss) from continuing operations	\$	14,461	\$	16,675	\$	502	\$ 91	5 \$	851	\$	2,269	\$	2,780	\$	5,04
Interest income		-		72		15	1	6	16		47		15		6
Income tax expense (benefit)		4,568		5,266		158	29	)	268		716		554		1,27
Depreciation and amortization		5,502		6,673		1,771	1,84	3	1,878		5,492		2,016		7,50
Total EBITDA		24,531		28,542		2,416	3,03	3	2,981		8,430		5,335		13,76
Non-recurring charges (5)				387		60	6	5	60		186		750		93
Total Adjusted EBITDA	\$	24,531	\$	28,929	\$	2,476	\$ 3,09	\$	3,041	\$	8,616	\$	6,085	\$	14,70
Restatement / adjustments (2,3)															
Net income (loss) from continuing operations		(573)		(39)		31	(69	7)	2,557		1,891		(2,058)		(1
Interest income		-				-0	-				-				-
Income tax expense (benefit)		(482)		(3,824)		(158)	(29	0)	(288)		(736)		1,009		2
Depreciation and amortization		0,000		83		30	3	1	31		92		(74)		
Restructuring and other non-recurring charges		2		2000		-	-		200		200		(34)		10
eriod Ended, As Restated (2)															
Net income (loss) from continuing operations	\$	13,888	\$	16,636	\$	533	\$ 21	\$	3,408	\$	4,160	\$	722	\$	4,8
Interest income		-		72		15	1	5	16		47		15		
Income tax expense (benefit)		4,086		1,442		*	-		(20)		(20)		1,563		1,5
Depreciation and amortization	10	5,502		6,756	2	1,801	1,87	4	1,909		5,584		1,942		7,5
Total EBITDA		23,476		24,762		2,319	2,07	7	5,281		9,677		4,212		13,8
Non-recurring charges (6)	-	-		387		60	6	5	260		386		716		1,1
Total Adjusted EBITDA	\$	23,476	\$	25,149	\$	2,379	\$ 2,14	3 \$	5,541	\$	10,063	\$	4,928	\$	14,9
Other Segment Adjusted EBITDA, As Restated (7)		(8,276)		(7,345)	(	1,867)	(1,84	5)	(1,964)		(5,676)		(2,077)		(7,7
Consolidated Adjusted EBITDA, As Restated	\$	15,200	Ś	17,804	s	512		3 \$	3,577	Ś	4,387	\$	2,851	\$	7.2
otes					and the same of th			_					-	-	

Certain figures presented related to the Nine Months Ended February 26, 2023 may differ from those reflected in the Annual Report on Form 10-K due to rounding



a) Period Ended, As reported; amounts represent the directore segment as reported in the respective period periodic mings with the SEC. 2) Restatements: amounts represent the restatement adjustments to the Lifecore segment as reported in the Form 10-K filed with the SEC.

<sup>(2)</sup> Adjustments: amounts represent the adjustments to the Lifectore segment as reported in the Form 8-K filed with the SEC on August 31, 2023.

<sup>(4)</sup> Period End, As Restated: amounts represent the restated/adjusted Lifecore segment for each of the respective reported period after giving effect to the Restatements and Adjustmen

<sup>(5)</sup> Quarter and year ended May 28, 2023 Period Ended, as Reported figures represent amounts included in the Company's earnings release dated August 31, 2023 (5) Non-zerorized charges, primarily related to one-time exposures incurred in the Lifecope production properly.

<sup>(7)</sup> Other Segment Adjusted EBITDA, As Restated: amounts represent the restated/adjusted Other segment for each of the respective reported periods after giving effect to the Restatements and Adjustment